

Pinellas County Intergroup, Inc
Profit & Loss Prev Year Comparison
May 2021

	<u>May 21</u>	<u>May 20</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
600 · C.O. Revenue				
601A · Group Contributions	4,735.63	3,839.02	896.61	23.36%
601B · Unity Meeting	14.00	70.00	(56.00)	(80.0%)
601D · Birthday Plan	42.00	87.00	(45.00)	(51.72%)
601E · Personal Contributions	395.95	2,888.00	(2,492.05)	(86.29%)
602A · AAWS Sales	3,476.23	1,341.44	2,134.79	159.14%
602C · Grapevine Sales	220.82	38.97	181.85	466.64%
603 · Medallion Sales	1,501.12	867.99	633.13	72.94%
604 · Where & When Sales	95.75	5.00	90.75	1,815.0%
608 · Picnic				
608A · Picnic Contributions	53.35	0.00	53.35	100.0%
608E · Picnic Sales T-Shirts	0.00	750.00	(750.00)	(100.0%)
Total 608 · Picnic	<u>53.35</u>	<u>750.00</u>	<u>(696.65)</u>	<u>(92.89%)</u>
609 · Anniversary Cards	82.50	50.00	32.50	65.0%
611 · C.O. Improvement Fund	22.96	0.00	22.96	100.0%
633 · Meeting in a Pocket	48.36	79.98	(31.62)	(39.54%)
Total 600 · C.O. Revenue	<u>10,688.67</u>	<u>10,017.40</u>	<u>671.27</u>	<u>6.7%</u>
Total Income	10,688.67	10,017.40	671.27	6.7%
Cost of Goods Sold				
700 · Cost of Goods Sold				
720A · AAWS Cost	2,846.24	1,097.45	1,748.79	159.35%
720B · Hazelden Literature	0.00	0.00	0.00	0.0%
720C · Grapevine Cost	125.21	27.64	97.57	353.0%
721 · Medallions Cost	753.19	494.72	258.47	52.25%
722 · Where & When Cost	86.41	6.06	80.35	1,325.91%
730 · Anniversary Cards	28.57	19.53	9.04	46.29%
733 · Meeting in a Pocket	13.85	22.88	(9.03)	(39.47%)
740 · Shipping	155.25	80.92	74.33	91.86%
700 · Cost of Goods Sold - Other	20.56	0.00	20.56	100.0%
Total 700 · Cost of Goods Sold	<u>4,029.28</u>	<u>1,749.20</u>	<u>2,280.08</u>	<u>130.35%</u>
763 · Purchase Discounts	(233.70)	0.00	(233.70)	(100.0%)
Total COGS	<u>3,795.58</u>	<u>1,749.20</u>	<u>2,046.38</u>	<u>116.99%</u>
Gross Profit	6,893.09	8,268.20	(1,375.11)	(16.63%)
Expense				
656 · Payroll Expenses	2,240.00	4,320.00	(2,080.00)	(48.15%)
6560 · *Payroll Expenses	7.00	14.00	(7.00)	(50.0%)
800 · C.O. Operating Expense				
803 · Bank Charges				
804PP · PayPal Servicing Charge	65.70	102.00	(36.30)	(35.59%)
804Sq · Square Servicing Charge	0.00	5.66	(5.66)	(100.0%)
Total 803 · Bank Charges	<u>65.70</u>	<u>107.66</u>	<u>(41.96)</u>	<u>(38.98%)</u>
805 · Internet and Web Site				
805A · Web Site - PCI	14.61	14.61	0.00	0.0%

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805C · Internet Connection	74.27	73.99	0.28	0.38%
Total 805 · Internet and Web Site	88.88	88.60	0.28	0.32%
807 · Collection Allowance	0.00	(2.81)	2.81	100.0%
808 · Discounts Taken	(117.45)	0.00	(117.45)	(100.0%)
815 · Rent	631.14	631.14	0.00	0.0%
817 · Where and When - Free	0.00	0.00	0.00	0.0%
818 · Small Equipment & Furnishings	0.00	106.99	(106.99)	(100.0%)
822 · Printing				
822A · Plain & Straight	145.00	130.00	15.00	11.54%
Total 822 · Printing	145.00	130.00	15.00	11.54%
825 · Telephone	0.00	57.14	(57.14)	(100.0%)
826 · Office Expenses	(69.77)	221.70	(291.47)	(131.47%)
837 · Utilities	144.52	40.31	104.21	258.52%
838 · Business Insurance	204.84	106.08	98.76	93.1%
840 · Cash Over/Short	0.00	(2.00)	2.00	100.0%
842 · Repairs and Maintenance	0.00	0.00	0.00	0.0%
843 · Copier Service Contract	0.00	60.00	(60.00)	(100.0%)
847 · Professional Fees	125.00	125.00	0.00	0.0%
849 · Payroll Taxes				
850 · SS and Medicare	171.36	330.48	(159.12)	(48.15%)
851 · State Unemploy. Tax (SUTA)	0.00	1.00	(1.00)	(100.0%)
Total 849 · Payroll Taxes	171.36	331.48	(160.12)	(48.31%)
800 · C.O. Operating Expense - Other	134.19	0.00	134.19	100.0%
Total 800 · C.O. Operating Expense	1,523.41	2,001.29	(477.88)	(23.88%)
880 · Depreciation	97.20	97.20	0.00	0.0%
Total Expense	3,867.61	6,432.49	(2,564.88)	(39.87%)
Net Ordinary Income	3,025.48	1,835.71	1,189.77	64.81%
Other Income/Expense				
Other Income				
620 · Other Income				
622 · Interest-Savings	0.00	0.43	(0.43)	(100.0%)
Total 620 · Other Income	0.00	0.43	(0.43)	(100.0%)
Total Other Income	0.00	0.43	(0.43)	(100.0%)
Net Other Income	0.00	0.43	(0.43)	(100.0%)
Net Income	3,025.48	1,836.14	1,189.34	64.77%

Pinellas County Intergroup, Inc
Group Contributions
May 2021

	May 21	Jan - May 21
2250 Group	100.00	200.00
4th Dimension Group	140.00	171.00
A New Start	50.00	250.00
AA By The Sea Group	50.00	210.00
Abe's Place	15.00	1,309.01
Acceptance One Day at a Time	100.00	100.00
After Work Bunch	545.41	1,860.51
Ain't Misbehavin' Group	125.00	125.00
Amazing Great	100.00	100.00
Archangel Group	0.00	200.00
At The End Of The Rainbow	104.85	560.18
Attitude Adjustment	0.00	200.00
Back Porch Lunch Bunch	0.00	200.00
Batman's Men's Meeting	0.00	371.00
Beacon Group	0.00	50.00
Birthday	9.00	9.00
Blind Pass Group	0.00	75.00
Bring Your Demons	0.00	75.00
By the Book	0.00	58.00
Central Group	50.00	50.00
Clearwater Group/301	70.00	175.00
Common Solution	0.00	70.50
Countryside Group	0.00	34.00
Dunedin Sunset at Weaver Park	0.00	3,327.00
Early Risers	0.00	50.00
Eastlake Group	0.00	405.00
Experience Strength & Hope	0.00	368.00
Feelings Group	87.53	127.13
Find Yourself	60.00	110.00
Forty Niners Group	100.00	350.00
Free Spirits	75.00	380.00
Free To Be Me	100.00	100.00
Go After Your Sobriety	0.00	600.00
GOYA Group	10.00	357.50
Highpoint Group	0.00	50.00
Holiday Isles Group	0.00	100.00
Home Group	0.00	32.00
Humility Group	0.00	150.00
Indian Rocks Beach	0.00	20.00
Intergroup Meeting	7.00	24.00
Into Action	200.00	600.00
Keep It Simple Group	50.00	150.00
KOALA Group	0.00	75.00
KOINONIA Group	75.00	225.00
Ladies' Beach Serenity Group	35.00	105.00
Maximo Point	0.00	100.00
Monday Night Speakers	25.00	25.00
Monday Night Step Sisters	350.00	550.00
New Freedom / New Happiness	22.00	165.00
New Hope Group	0.00	452.48
Oakhurst	0.00	100.00
Off Your Chest	0.00	90.00
Oldsmar Group	513.98	785.74
Palm Harbor Group	0.00	200.00
Peace Group	10.00	20.00
Progress Not Perfection Group	125.00	225.00
Real Happy Hour Group	190.00	349.00
San Martin Group	0.00	26.00
Sat. Morning Women's Big Book	0.00	490.00
Saturday Morning Men's Step (SH)	46.00	273.00
Saturday Night Bonfire Group	0.00	150.00
Seminole Group	0.00	549.00
Seminole Nooners Group	126.00	320.00
Serenity Seekers Group	122.50	443.48
Shore Acres Gratitude	97.52	248.54
Sisters of Sobriety Group	51.84	159.48

Pinellas County Intergroup, Inc
Group Contributions
May 2021

	<u>May 21</u>	<u>Jan - May 21</u>
Sisters On A Journey	0.00	141.00
Spirit Group	0.00	285.00
Steering Committee Meeting	0.00	5.00
Step Sisters	0.00	50.00
Sunrise Sunset Group	556.00	2,856.00
Sunset Beach Group	0.00	807.00
TGIS Women's Meeting	150.00	150.00
The God Stuff	0.00	170.00
To The Max	0.00	100.00
Together We Can	100.00	690.00
Tuesday Night Step	0.00	90.53
Under The Oak Tree	0.00	31.00
Unity Meeting Intergroup	5.00	122.00
Wesley Men's Group	0.00	263.00
Womens Daily Reflections	0.00	100.00
TOTAL	<u>4,749.63</u>	<u>25,741.08</u>

**Intergroup Contribution Calculation
For the Month Ending 04/30/21**

This report expenses do not include depreciation or Inventory Adj	Total Expenses Per Month	Average of Last 12 Months
June 2020	6,236.14	
July 2020	6,293.11	
August 2020	5,689.63	
September 2020	6,278.36	
October 2020	6,595.07	
November 2020	4,986.06	
December 2020	3,870.29	
January 2021	4,017.04	
February 2021	4,715.14	
March 2021	4,241.83	
April 2021	4,656.26	
May 2021	3,867.61	
Total	<u>61,446.54</u>	<u>5,120.55</u>
Checking Account - 05/31/21	9,614.18	
Savings Account - 05/31/21	15,045.56	
Total Cash on Hand		24,659.74
Less: Current Liabilities		(5,555.95)
Less: Money for Move		(5,000.00)
Less: Prudent Reserve (2 * Average Expenses)		(10,241.09)
Over / (Under)		<u>3,862.70</u>
Available for Distribution		3,862.70
District 1		1,931.35
Area 15		965.67
GSO		965.67
Verify Total		<u>3,862.70</u>

1:28 PM

06/02/21

Pinellas County Intergroup, Inc
All Transactions for Duke Energy - Auto
May 1, 2019 through May 1, 2021

Type	Num	Date	Due Date	Memo	Account	Amount
May 1, '19 - May 1, 21						
Bill Pmt -Check	EW	04/27/2021		5363309376	101A · Achieva Cred...	(112.51)
Bill Pmt -Check	EW	03/26/2021		5363309376	101A · Achieva Cred...	(89.24)
Bill Pmt -Check	ew	03/18/2021		5363309376	101A · Achieva Cred...	(1.00)
Bill Pmt -Check	EW	03/11/2021		5363309376	101A · Achieva Cred...	(1.00)
Bill Pmt -Check		02/24/2021		5363309376	101A · Achieva Cred...	(86.80)
Bill Pmt -Check	EW	01/27/2021		5363309376	101A · Achieva Cred...	(62.66)
Bill Pmt -Check	EW	12/10/2020		10/30/20 to 1...	101A · Achieva Cred...	(57.19)
Check		11/06/2020			101A · Achieva Cred...	(61.87)
Check		10/05/2020			101A · Achieva Cred...	(74.35)
Check		09/09/2020			101A · Achieva Cred...	(85.18)
Check		08/10/2020			101A · Achieva Cred...	(88.29)
Check		07/07/2020			101A · Achieva Cred...	(136.48)
Check		06/08/2020			101A · Achieva Cred...	(60.72)
Check		05/08/2020			101A · Achieva Cred...	(40.31)
Check		04/07/2020			101A · Achieva Cred...	(54.64)
Check		03/09/2020			101A · Achieva Cred...	(48.18)
Check		02/10/2020			101A · Achieva Cred...	(51.12)
Check		01/06/2020			101A · Achieva Cred...	(44.47)
Check		12/09/2019			101A · Achieva Cred...	(59.75)
Check		11/11/2019			101A · Achieva Cred...	(91.92)
Check		10/07/2019			101A · Achieva Cred...	(99.86)
Check		09/12/2019			101A · Achieva Cred...	(99.98)
Check		08/08/2019			101A · Achieva Cred...	(93.64)
Check		07/08/2019			101A · Achieva Cred...	(100.19)
Check		06/11/2019			101A · Achieva Cred...	(89.19)
Check		05/08/2019			101A · Achieva Cred...	(68.56)
May 1, '19 - May 1, 21						



Pinellas County Intergroup Adhoc Committee

Task:

Identify adoption of 5 standing Committee's: Finance, Rules, Technology, Election, and Office Committee

RULES COMMITTEE

Challenges with current book of motions system:

- *10 year old Motion book - not up to date*
- *Appearance issue in lack of response given several past steering committees' and IGR meetings have echoed the need to update motions and bylaws.*
- *Lack of current financial practices from past motions since PCI conception.*
- *Lack of current operating practices from past motions since PCI conception.*
- *Lack of a system to incorporate proposed bylaw amendments or updates; i.e., PCI bylaws do not incorporate duties for adhoc or standing committee's, i.e., election committee, adhoc finance committee, tech committee, picnic, gratitude, etc.*
- *Lack of a AA community involvement for the PCI rule reviews.*
- *Lack of a AA community involvement to resolve Roberts Rule of Order discrepancies*
- *Perception from IGR community SC lacks fair review system for bylaw and policy concerns raised by the AA community*

Example of proposed *duties* for Rules Committee and added value:

The Rules Committee shall consist of legally versed PCI IGR's coupled with PCI's AA business minded community to:

- A) Prepare any proposed amendment to the bylaws for distribution to the IGR's;
- B) Develops current practices and reviews proposed amendments to the bylaws and prepare a report to the Executive Committee and the IGR 's citing the impact and effect a bylaw change would have upon the operation of the IGR 's and PCI;
- C) Review any proposed internal rules, disputes governing Roberts rules of order or the establishment of any procedures of PCI to ensure that they remain consistent with the bylaws. Upon Chair request, shall performs as umpire in 'call to order' i.e., calls balls and strikes.
- D) Perform other such duties from time to time that may be assigned by the IGR, the Chair of the IGR, or the Executive Committee; and Enforces S.O.T – start on time, stay on topic, stop on time.
- E) Announce the date of their next scheduled committee meeting at the preceding meeting of the IGR body. All meetings of the Rules Committee shall be open to all persons who are eligible to serve as Voting Members of the committee as well as any Executive Committee members.
- F) Vice Chair from the Executive Committee shall be appointed to serve.

Queues Users Calls Meetings

USERS - GROUPS - DEPTS - IVRS
73 of 73 Users

CALL TYPE
All Types

QUEUE CALLS
All Calls

CALL LENGTH
All Length

Total KPIs  Select KPIs

378
Total Calls

12.19
Avg. Calls/Day

79.9%
% Inbound

302
Inbound

20.1%
% Outbound

76
Outbound

289
Answered

4.3%
% Missed (w/VM)

13
Missed (w/VM)

16:50:15
Total Handle Time (in)

02:50:00
Total Handle Time (out)

03:19
Avg. Handle Time

03:29
Avg. Handle Time (in)

02:34
Avg. Handle Time (out)

00:09
Avg. Speed of Answer

95.7%
% Answered

140
Refused

378
Total Call Sessions

MONTHLY CENTRAL OFFICE MANAGER'S REPORT- Allen C.

May 11, 2021 thru June 11, 2021

Manager Remarks:

I would like to share that it's been a lot smoother since we have a Chairman and Treasurer in place. Both our Chairman and Treasurer are routinely in the office working hard. The Chair has been laser focused organizing files, updating book of motions, meeting with volunteers and our community. She is mentoring with our new members and me. I will say that getting our outdated manuals and motions in order starts to rub off and it's been a lot better since the very recent loss of several officers. I feel like there is some good support now. It is nice to see more of our community returning along with increased donations; I attribute that to the vaccine, weather and the increased re-opening of the fellowship countywide. Thank you to everyone for your continued service and support.

Accomplishments:

1. We continue to meet the needs of all customers and non-customers in the community.
2. We resolved the where and when cost/inventory discrepancies.
3. We repaired the back room electrical issues.
4. PayPal account is intact now and with the extra training from our previous treasure it will continue to stay that way she showed me what to do thoroughly and it was much appreciated.
5. We have organized and created files for each of the standing committee's (new and old) and they are in central office.
6. We have created up-to-date transitioning materials for next PCI panel.
7. The executive committee finalized the excess property (unwanted PCI inventory) and several groups have come in to grab some of these items. Thank you.
8. I have spoken with Holy Cross Church and they have tentatively placed PCI back on the schedule for the 3rd Monday of every Month Starting in July for the intergroup monthly meeting. Our rent will be \$50.00 per month, payable on the 15th of the month; same rate as 2019.
9. Volunteers have been steady as the months go along so were getting folks 'trained-up', acclimated, and scheduled on a regular basis. I am deeply appreciative of all our volunteers, especially Laurie. She has been a great help.
- 10.

Central Office Telecom Statistics:

1. Telecom Calls: Help Line Chair provides
2. Visitors: 166
3. Volunteers: 7

Unity Report

We had 5 meetings in May, 2 on zoom and 3 at the Serenity Club. May 1st, The koinonia group with 30 people in attendance on zoom. May 8th was the Goya group on zoom with 14 people in attendance. 5/15 live meeting with the Central group with 50 attendees and basket was \$53.00. On 5/22 The Experience, Strength and Hope group with 64 attendees and basket was \$58.28. On 5/29 The Sunset group with 34 attendees and basket was \$45.05. Total Unity meeting contributions including tee shirt donations and baskets is \$309.34