

Balance Sheet

As of April 30, 2021

	<u>Apr 30, 21</u>
ASSETS	
Current Assets	
Checking/Savings	
101A · Achieva Credit Union	11,055.16
104 · Savings Account	10,045.15
106 · Petty Cash	180.00
	<hr/>
Total Checking/Savings	21,280.31
Other Current Assets	
102 · Undeposited Funds	2,096.84
120 · Inventory Asset	31,829.40
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Total Other Current Assets	33,926.24
Total Current Assets	55,206.55
Fixed Assets	
222 · Equipment & Machinery	6,914.05
224 · Furniture & Fixtures	8,694.24
228 · Leasehold Improvements	1,245.93
233 · Accumulated Depr.Equip&Mach	(13,463.77)
239 · Accum.Amort.Leasehold Improve	(1,245.93)
	<hr/>
Total Fixed Assets	2,144.52
Other Assets	
126 · Prepaid Website	625.21
127 · Website Feature Addons	302.48
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Total Other Assets	927.69
TOTAL ASSETS	<u>58,278.76</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
200 · Accounts Payable	3,244.86
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Total Accounts Payable	3,244.86
Credit Cards	
DC - Achieva - Allen	128.20
DC - Achieva - Brandy	500.36
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Total Credit Cards	628.56
Other Current Liabilities	
2110 · Direct Deposit Liabilities	76.84
305 · Sales Tax Payable	205.21
310 · Payroll Liabilities	
350 · Fica W/H Payable	428.40
351 · Federal W/H Payable	170.00
352 · Suta Payable	0.81
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Total 310 · Payroll Liabilities	599.21
404 · Deferred Picnic Contributions	75.00
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Total Other Current Liabilities	956.26
Total Current Liabilities	4,829.68
Total Liabilities	4,829.68
Equity	
561 · Retained Earnings	24,046.60
565 · Fund Balance	54,711.54
Net Income	(25,309.06)
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Accrual Basis

Pinellas County Intergroup, Inc

Balance Sheet

As of April 30, 2021

	<u>Apr 30, 21</u>
Total Equity	<u>53,449.08</u>
TOTAL LIABILITIES & EQUITY	<u>58,278.76</u>

Pinellas County Intergroup, Inc
Profit & Loss Prev Year Comparison
April 2021

	<u>Apr 21</u>	<u>Apr 20</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
600 · C.O. Revenue				
601A · Group Contributions	4,545.95	3,580.94	965.01	26.95%
601B · Unity Meeting	0.00	155.00	(155.00)	(100.0%)
601D · Birthday Plan	0.00	123.00	(123.00)	(100.0%)
601E · Personal Contributions	535.72	3,109.32	(2,573.60)	(82.77%)
602A · AAWS Sales	2,650.64	501.53	2,149.11	428.51%
602C · Grapevine Sales	143.13	65.95	77.18	117.03%
603 · Medallion Sales	1,581.38	612.36	969.02	158.24%
604 · Where & When Sales	10.00	0.00	10.00	100.0%
608 · Picnic				
608B · Picnic - Beverages and Food	(53.25)	0.00	(53.25)	(100.0%)
608E · Picnic Sales T-Shirts	0.00	960.00	(960.00)	(100.0%)
Total 608 · Picnic	(53.25)	960.00	(1,013.25)	(105.55%)
609 · Anniversary Cards	142.50	92.50	50.00	54.05%
612 · Shipping and Handling	(39.34)	0.00	(39.34)	(100.0%)
633 · Meeting in a Pocket	124.62	37.20	87.42	235.0%
Total 600 · C.O. Revenue	<u>9,641.35</u>	<u>9,237.80</u>	<u>403.55</u>	<u>4.37%</u>
Total Income	<u>9,641.35</u>	<u>9,237.80</u>	<u>403.55</u>	<u>4.37%</u>
Cost of Goods Sold				
700 · Cost of Goods Sold				
720A · AAWS Cost	2,106.82	406.54	1,700.28	418.23%
720C · Grapevine Cost	110.28	48.04	62.24	129.56%
721 · Medallions Cost	790.05	336.23	453.82	134.97%
722 · Where & When Cost	12.12	0.00	12.12	100.0%
724 · Anniversary Dinner	0.00	0.00	0.00	0.0%
726 · Picnic Costs	0.00	2,198.88	(2,198.88)	(100.0%)
730 · Anniversary Cards	43.83	34.69	9.14	26.35%
733 · Meeting in a Pocket	35.69	10.64	25.05	235.43%
740 · Shipping	0.00	4.00	(4.00)	(100.0%)
700 · Cost of Goods Sold - Other	70.50	0.00	70.50	100.0%
Total 700 · Cost of Goods Sold	<u>3,169.29</u>	<u>3,039.02</u>	<u>130.27</u>	<u>4.29%</u>
Total COGS	<u>3,169.29</u>	<u>3,039.02</u>	<u>130.27</u>	<u>4.29%</u>
Gross Profit	<u>6,472.06</u>	<u>6,198.78</u>	<u>273.28</u>	<u>4.41%</u>
Expense				
656 · Payroll Expenses	2,800.00	3,456.00	(656.00)	(18.98%)
6560 · *Payroll Expenses	7.00	17.50	(10.50)	(60.0%)
800 · C.O. Operating Expense				
803 · Bank Charges				
804PP · PayPal Servicing Charge	45.21	65.28	(20.07)	(30.74%)
804Sq · Square Servicing Charge	0.00	20.11	(20.11)	(100.0%)
Total 803 · Bank Charges	<u>45.21</u>	<u>85.39</u>	<u>(40.18)</u>	<u>(47.06%)</u>
805 · Internet and Web Site				

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April 2021

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805A · Web Site - PCI	14.61	46.65	(32.04)	(68.68%)
805C · Internet Connection	74.27	73.99	0.28	0.38%
Total 805 · Internet and Web Site	88.88	120.64	(31.76)	(26.33%)
807 · Collection Allowance	0.00	(2.27)	2.27	100.0%
808 · Discounts Taken	(6.00)	0.00	(6.00)	(100.0%)
814 · Software	74.95	0.00	74.95	100.0%
815 · Rent	631.14	631.14	0.00	0.0%
817 · Where and When - Free	48.60	0.00	48.60	100.0%
818 · Small Equipment & Furnishings	0.00	250.03	(250.03)	(100.0%)
822 · Printing				
822A · Plain & Straight	145.00	130.00	15.00	11.54%
822B · Where & When	0.00	0.00	0.00	0.0%
Total 822 · Printing	145.00	130.00	15.00	11.54%
825 · Telephone	0.00	57.14	(57.14)	(100.0%)
826 · Office Expenses	0.00	16.04	(16.04)	(100.0%)
837 · Utilities	112.51	54.64	57.87	105.91%
838 · Business Insurance	0.00	106.08	(106.08)	(100.0%)
842 · Repairs and Maintenance	48.15	0.00	48.15	100.0%
843 · Copier Service Contract	0.00	60.00	(60.00)	(100.0%)
847 · Professional Fees	125.00	125.00	0.00	0.0%
849 · Payroll Taxes				
850 · SS and Medicare	214.20	264.40	(50.20)	(18.99%)
851 · State Unemploy. Tax (SUTA)	0.81	0.80	0.01	1.25%
Total 849 · Payroll Taxes	215.01	265.20	(50.19)	(18.93%)
800 · C.O. Operating Expense - Other	29.84	0.00	29.84	100.0%
Total 800 · C.O. Operating Expense	1,558.29	1,899.03	(340.74)	(17.94%)
880 · Depreciation	97.20	97.20	0.00	0.0%
Total Expense	4,462.49	5,469.73	(1,007.24)	(18.42%)
Net Ordinary Income	2,009.57	729.05	1,280.52	175.64%
Other Income/Expense				
Other Income				
620 · Other Income				
622 · Interest-Savings	0.00	0.41	(0.41)	(100.0%)
Total 620 · Other Income	0.00	0.41	(0.41)	(100.0%)
Total Other Income	0.00	0.41	(0.41)	(100.0%)
Net Other Income	0.00	0.41	(0.41)	(100.0%)
Net Income	2,009.57	729.46	1,280.11	175.49%

Pinellas County Intergroup, Inc
Group Contributions
April 2021

	Apr 21	Jan - Apr 21
2250 Group	0.00	100.00
4th Dimension Group	0.00	31.00
A New Start	50.00	200.00
AA By The Sea Group	60.00	160.00
Abe's Place	287.01	1,294.01
After Work Bunch	412.78	1,315.10
Archangel Group	0.00	200.00
At The End Of The Rainbow	97.66	455.33
Attitude Adjustment	0.00	200.00
Back Porch Lunch Bunch	0.00	200.00
Batman's Men's Meeting	0.00	371.00
Beacon Group	0.00	50.00
Blind Pass Group	75.00	75.00
Bring Your Demons	0.00	75.00
By the Book	0.00	58.00
Clearwater Group/301	0.00	105.00
Common Solution	23.50	70.50
Countryside Group	34.00	34.00
Dunedin Sunset at Weaver Park	1,327.00	3,327.00
Early Risers	0.00	50.00
Eastlake Group	181.00	405.00
Experience Strength & Hope	183.00	368.00
Feelings Group	0.00	39.60
Find Yourself	0.00	50.00
Forty Niners Group	50.00	250.00
Free Spirits	75.00	305.00
Go After Your Sobriety	0.00	600.00
GOYA Group	0.00	347.50
Highpoint Group	0.00	50.00
Holiday Isles Group	0.00	100.00
Home Group	0.00	32.00
Humility Group	0.00	150.00
Indian Rocks Beach	0.00	20.00
Intergroup Meeting	0.00	17.00
Into Action	0.00	400.00
Keep It Simple Group	0.00	100.00
KOALA Group	0.00	75.00
KOINONIA Group	0.00	150.00
Ladies' Beach Serenity Group	0.00	70.00
Maximo Point	100.00	100.00
Monday Night Step Sisters	0.00	200.00
New Freedom / New Happiness	41.00	143.00
New Hope Group	275.00	452.48
Oakhurst	0.00	100.00
Off Your Chest	0.00	90.00
Oldsmar Group	0.00	271.76
Palm Harbor Group	100.00	200.00
Peace Group	0.00	10.00
Progress Not Perfection Group	0.00	100.00
Real Happy Hour Group	0.00	159.00
San Martin Group	26.00	26.00
Sat. Morning Women's Big Book	0.00	490.00
Saturday Morning Men's Step (SH)	39.00	227.00
Saturday Night Bonfire Group	0.00	150.00
Seminole Group	279.00	549.00
Seminole Nooners Group	100.00	194.00
Serenity Seekers Group	109.00	320.98
Shore Acres Gratitude	0.00	151.02
Sisters of Sobriety Group	0.00	107.64
Sisters On A Journey	0.00	141.00
Spirit Group	137.00	285.00
Steering Committee Meeting	0.00	5.00
Step Sisters	0.00	50.00
Sunrise Sunset Group	0.00	2,300.00
Sunset Beach Group	252.00	807.00
The God Stuff	61.00	170.00

Pinellas County Intergroup, Inc
Group Contributions
April 2021

	<u>Apr 21</u>	<u>Jan - Apr 21</u>
To The Max	0.00	100.00
Together We Can	140.00	590.00
Tuesday Night Step	0.00	90.53
Under The Oak Tree	31.00	31.00
Unity Meeting Intergroup	0.00	117.00
Wesley Men's Group	0.00	263.00
Womens Daily Reflections	0.00	100.00
TOTAL	<u>4,545.95</u>	<u>20,991.45</u>

MONTHLY CENTRAL OFFICE MANAGER'S REPORT- Allen C.

April 15, 2021 thru May 10, 2021

Manager Remarks:

Things started to pick up a little in the last month more people are coming I assuming it's because of the vaccine and weather change I expect it to get more busier as times passes. We also are welcoming a few new committees and a treasure that's been coming in and working with me on the paypal situation thanks Heather for that.

Accomplishments:

1. Been meeting customer's needs if its in the realm for us to do so.
2. We have added some new Inventory the Daily Bi Fold guide and the Gifts of imperfection which is a Hazelden book and one of the best sellers.
3. Received both Covid vaccination which I thought was important for the customers who come and visit the office.
4. Also spoke with Luis over in Orlando about the Spanish Big Books and and 12 & 12 He said they usually order from New York but if we can work out a deal with him he will purchase some of the books.

Central Office Telecom Statistics:

1. Telecom Calls: Help Line Chair provides
2. Visitors: 152
3. Volunteers: 4

Fiscal Points of interest:

- Price increases:
 1. Women in Sobriety \$8.79 to \$10.99

Office Administration news:

1. Committee folders have been created and are in the office for Tech, Finance Office. Rule's committees.
2. Actively looking for regular volunteers for each day of the week.

Finance Committee Report

May 2021

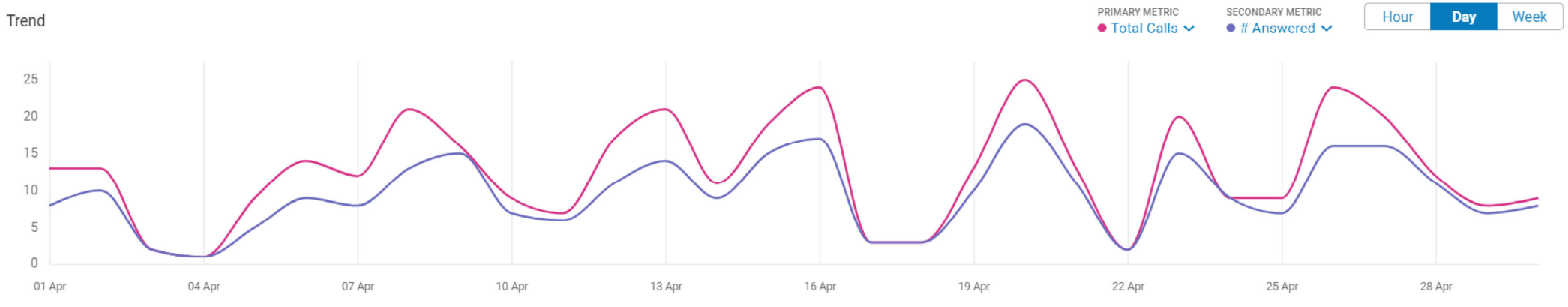
- A set of guidelines are being prepared to present to the Intergroup so that members can hopefully get a little more clarity in what it is we do.
- Three out of four motions brought by the Finance Committee were passed. The motion involving changing banks was tabled until the next meeting. The ones that passed include:
 - Adding a line item up to \$5000 to go towards a new space or renovations
 - Hire a new CPA
 - The change from monthly back to quarterly distribution
- A new CPA was contracted recently
- In regards to a potential bank move, Ginny has gathered information from Bank of America to bring to the next meeting
- We need to go ahead and add a line item up to \$5000 since motion was passed
- Need a discussion involving adding a second line for the helpline
- Eventually, the Finance Committee will need to see the budget report from 2020 and operation expenses.
- We need to go over the next quarterly distribution

Queues **Users** Calls Meetings

USERS · GROUPS · DEPTS · IVRS **73 of 73 Users** | CALL TYPE **All Types** | QUEUE CALLS **All Calls** | CALL LENGTH **All Length**

Total KPIs [⚙️ Select KPIs](#)

379 Total Calls	12.63 Avg. Calls/Day	80.2% % Inbound	304 # Inbound	19.8% % Outbound	75 # Outbound	287 # Answered
0.7% % Voicemail	5.6% % Missed (w/VM)	17 # Missed (w/VM)	18:45:57 Total Handle Time	15:37:38 Total Handle Time (in)	03:08:19 Total Handle Time (out)	03:11 Avg. Handle Time
03:16 Avg. Handle Time (in)	02:51 Avg. Handle Time (out)	00:08 Avg. Speed of Answer	94.4% % Answered	108 # Refused		



UNITY MEETING REPORT:

- Four meetings on Zoom this past April.
- 79 people attended.
- Unsure how much money was collected.
 - Unity will not be on zoom any longer, back to live meetings starting this Saturday the 15th with Central Group.

GRATITUDE DINNER:

The event will take place November 6th we haven't found a venue, yet I have called

Saint Jerome's United Methodist and Holy Cross they are not able to offer us a venue at this time the Largo Event Center could be a venue by first meeting I first committee meeting is on Sunday the 16th 2 p.m. at Serenity Club currently have about 11 members on the committee end of report.

PLAIN & STRAIGHT REPORT:

- See attachment,
 - Ginny suggested introducing the Steering Committee Officers via an article on here, so groups get to know who we are.

WEBSITE REPORT:

- Regarding the intermittent outages the website has experienced: these outages have happened before, usually not for this long, and eventually Bluehost sorts itself out. I have called them in the past and have been told everything was fine, although the problem persists. Hours or a day later the website starts working again with me having done nothing to remedy it. So, it is some sort of Bluehost issue. At the next tech committee meeting we will begin to investigate migrating the website to a new host.