

Balance Sheet

As of February 28, 2021

	<u>Feb 28, 21</u>
ASSETS	
Current Assets	
Checking/Savings	
101A · Achieva Credit Union	18,087.02
104 · Savings Account	10,044.72
106 · Petty Cash	180.00
Total Checking/Savings	<u>28,311.74</u>
Other Current Assets	
102 · Undeposited Funds	740.36
120 · Inventory Asset	34,657.03
Total Other Current Assets	<u>35,397.39</u>
Total Current Assets	<u>63,709.13</u>
Fixed Assets	
222 · Equipment & Machinery	6,914.05
224 · Furniture & Fixtures	8,694.24
228 · Leasehold Improvements	1,245.93
233 · Accumulated Depr.Equip&Mach	(13,269.37)
239 · Accum.Amort.Leasehold Improve	(1,245.93)
Total Fixed Assets	<u>2,338.92</u>
Other Assets	
126 · Prepaid Website	654.43
127 · Website Feature Addons	266.50
Total Other Assets	<u>920.93</u>
TOTAL ASSETS	<u>66,968.98</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
200 · Accounts Payable	4,884.12
Total Accounts Payable	<u>4,884.12</u>
Other Current Liabilities	
2110 · Direct Deposit Liabilities	76.84
305 · Sales Tax Payable	259.90
310 · Payroll Liabilities	
350 · Fica W/H Payable	214.20
351 · Federal W/H Payable	34.00
352 · Suta Payable	12.99
Total 310 · Payroll Liabilities	<u>261.19</u>
404 · Deferred Picnic Contributions	75.00
Total Other Current Liabilities	<u>672.93</u>
Total Current Liabilities	<u>5,557.05</u>
Total Liabilities	5,557.05
Equity	
561 · Retained Earnings	24,046.60
565 · Fund Balance	54,711.54
Net Income	(17,346.21)
Total Equity	<u>61,411.93</u>
TOTAL LIABILITIES & EQUITY	<u>66,968.98</u>

Pinellas County Intergroup, Inc
Balance Sheet Prev Year Comparison
As of February 28, 2021

	Feb 28, 21	Feb 29, 20	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
101A · Achieva Credit Union	18,087.02	12,601.53	5,485.49
104 · Savings Account	10,044.72	10,039.26	5.46
106 · Petty Cash	180.00	180.00	0.00
Total Checking/Savings	28,311.74	22,820.79	5,490.95
Accounts Receivable			
105 · Accounts Receivable	0.00	185.95	(185.95)
Total Accounts Receivable	0.00	185.95	(185.95)
Other Current Assets			
102 · Undeposited Funds	740.36	0.00	740.36
114 · Prepaid Picnic Expense	0.00	559.88	(559.88)
120 · Inventory Asset	34,657.03	52,414.55	(17,757.52)
Total Other Current Assets	35,397.39	52,974.43	(17,577.04)
Total Current Assets	63,709.13	75,981.17	(12,272.04)
Fixed Assets			
222 · Equipment & Machinery	6,914.05	5,890.05	1,024.00
224 · Furniture & Fixtures	8,694.24	8,694.24	0.00
228 · Leasehold Improvements	1,245.93	2,269.93	(1,024.00)
233 · Accumulated Depr.Equip&Mach	(13,269.37)	(12,102.97)	(1,166.40)
239 · Accum.Amort.Leasehold Improve	(1,245.93)	(1,245.93)	0.00
Total Fixed Assets	2,338.92	3,505.32	(1,166.40)
Other Assets			
126 · Prepaid Website	654.43	365.37	289.06
127 · Website Feature Addons	266.50	167.50	99.00
Total Other Assets	920.93	532.87	388.06
TOTAL ASSETS	66,968.98	80,019.36	(13,050.38)
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
200 · Accounts Payable	4,884.12	0.00	4,884.12
Total Accounts Payable	4,884.12	0.00	4,884.12
Other Current Liabilities			
2110 · Direct Deposit Liabilities	76.84	0.00	76.84
305 · Sales Tax Payable	259.90	306.06	(46.16)
310 · Payroll Liabilities			
350 · Fica W/H Payable	214.20	528.76	(314.56)
351 · Federal W/H Payable	34.00	232.00	(198.00)
352 · Suta Payable	12.99	7.78	5.21
Total 310 · Payroll Liabilities	261.19	768.54	(507.35)
404 · Deferred Picnic Contributions	75.00	0.00	75.00
Total Other Current Liabilities	672.93	1,074.60	(401.67)
Total Current Liabilities	5,557.05	1,074.60	4,482.45
Total Liabilities	5,557.05	1,074.60	4,482.45
Equity			
561 · Retained Earnings	24,046.60	20,869.88	3,176.72
565 · Fund Balance	54,711.54	54,711.54	0.00
Net Income	(17,346.21)	3,363.34	(20,709.55)

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03/08/21

Accrual Basis

Pinellas County Intergroup, Inc
Balance Sheet Prev Year Comparison
As of February 28, 2021

	<u>Feb 28, 21</u>	<u>Feb 29, 20</u>	<u>\$ Change</u>
Total Equity	61,411.93	78,944.76	(17,532.83)
TOTAL LIABILITIES & EQUITY	<u>66,968.98</u>	<u>80,019.36</u>	<u>(13,050.38)</u>

Pinellas County Intergroup, Inc

Profit & Loss

February 2021

03/08/21

Accrual Basis

	<u>Feb 21</u>
Ordinary Income/Expense	
Income	
600 · C.O. Revenue	
601A · Group Contributions	6,540.64
601B · Unity Meeting	21.00
601D · Birthday Plan	155.00
601E · Personal Contributions	300.50
602A · AAWS Sales	3,458.48
602C · Grapevine Sales	156.87
603 · Medallion Sales	1,106.03
604 · Where & When Sales	40.00
609 · Anniversary Cards	157.50
612 · Shipping and Handling	(85.23)
617 · Miscellaneous Items	2.00
633 · Meeting in a Pocket	82.77
600 · C.O. Revenue - Other	10.00
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Total 600 · C.O. Revenue	11,945.56
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Total Income	11,945.56
Cost of Goods Sold	
700 · Cost of Goods Sold	
720A · AAWS Cost	2,744.04
720C · Grapevine Cost	115.15
721 · Medallions Cost	570.10
722 · Where & When Cost	48.50
730 · Anniversary Cards	71.02
733 · Meeting in a Pocket	23.71
736 · Miscellaneous Items	0.50
	<hr/>
Total 700 · Cost of Goods Sold	3,573.02
763 · Purchase Discounts	(394.00)
890 · Inventory Adjustments	20,268.41
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Total COGS	23,447.43
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Gross Profit	(11,501.87)
Expense	
656 · Payroll Expenses	2,240.00
6560 · *Payroll Expenses	5.25
658 · Direct Deposit Fees	1.75
800 · C.O. Operating Expense	
803 · Bank Charges	
804PP · PayPal Servicing Charge	31.77
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Total 803 · Bank Charges	31.77
805 · Internet and Web Site	
805A · Web Site - PCI	14.61
805C · Internet Connection	74.27
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Total 805 · Internet and Web Site	88.88
808 · Discounts Taken	(362.64)
815 · Rent	631.14
817 · Where and When - Free	36.45
822 · Printing	
822A · Plain & Straight	145.00
822B · Where & When	0.00
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Total 822 · Printing	145.00
826 · Office Expenses	67.02
837 · Utilities	87.80
838 · Business Insurance	106.08
842 · Repairs and Maintenance	48.15

Pinellas County Intergroup, Inc

03/08/21

Profit & Loss

Accrual Basis

February 2021

	<u>Feb 21</u>
843 · Copier Service Contract	60.00
846 · Licenses and Fees	70.00
847 · Professional Fees	125.00
849 · Payroll Taxes	
850 · SS and Medicare	171.36
851 · State Unemploy. Tax (SUTA)	6.49
	<u>177.85</u>
Total 849 · Payroll Taxes	177.85
Total 800 · C.O. Operating Expense	1,312.50
880 · Depreciation	97.20
	<u>3,656.70</u>
Total Expense	3,656.70
Net Ordinary Income	(15,158.57)
Other Income/Expense	
Other Income	
620 · Other Income	
622 · Interest-Savings	0.39
620 · Other Income - Other	(54.71)
	<u>(54.32)</u>
Total 620 · Other Income	(54.32)
Total Other Income	(54.32)
Net Other Income	(54.32)
Net Income	<u><u>(15,212.89)</u></u>

Pinellas County Intergroup, Inc
Profit & Loss Prev Year Comparison
February 2021

	Feb 21	Feb 20
Ordinary Income/Expense		
Income		
600 · C.O. Revenue		
601A · Group Contributions	6,540.64	3,414.47
601B · Unity Meeting	21.00	283.00
601D · Birthday Plan	155.00	191.00
601E · Personal Contributions	300.50	201.03
602A · AAWS Sales	3,458.48	2,583.04
602C · Grapevine Sales	156.87	136.88
603 · Medallion Sales	1,106.03	1,660.84
604 · Where & When Sales	40.00	96.25
606 · Anniversary Dinner		
606A · Anniv. Dinner Contrib. & Raffle	0.00	1,245.00
606B · Anniv. Dinner Income (Tickets)	0.00	9,695.00
606C · Anniversary Dinner 50/50 Raffl	0.00	530.00
Total 606 · Anniversary Dinner	0.00	11,470.00
609 · Anniversary Cards	157.50	135.00
612 · Shipping and Handling	(85.23)	0.00
617 · Miscellaneous Items	2.00	0.00
633 · Meeting in a Pocket	82.77	66.96
600 · C.O. Revenue - Other	10.00	0.00
Total 600 · C.O. Revenue	11,945.56	20,238.47
Total Income	11,945.56	20,238.47
Cost of Goods Sold		
700 · Cost of Goods Sold		
720A · AAWS Cost	2,744.04	2,181.42
720C · Grapevine Cost	115.15	99.82
721 · Medallions Cost	570.10	796.72
722 · Where & When Cost	48.50	99.46
724 · Anniversary Dinner	0.00	8,635.36
730 · Anniversary Cards	71.02	47.69
733 · Meeting in a Pocket	23.71	19.15
736 · Miscellaneous Items	0.50	0.00
740 · Shipping	0.00	39.93
Total 700 · Cost of Goods Sold	3,573.02	11,919.55
763 · Purchase Discounts	(394.00)	0.00
890 · Inventory Adjustments	20,268.41	0.00
Total COGS	23,447.43	11,919.55
Gross Profit	(11,501.87)	8,318.92
Expense		
656 · Payroll Expenses	2,240.00	3,456.00
6560 · *Payroll Expenses	5.25	14.00
658 · Direct Deposit Fees	1.75	0.00
800 · C.O. Operating Expense		
803 · Bank Charges		
804PP · PayPal Servicing Charge	31.77	0.00
804Sq · Square Servicing Charge	0.00	74.15
Total 803 · Bank Charges	31.77	74.15
805 · Internet and Web Site		
805A · Web Site - PCI	14.61	14.61
805C · Internet Connection	74.27	68.48
Total 805 · Internet and Web Site	88.88	83.09
807 · Collection Allowance	0.00	(6.58)
808 · Discounts Taken	(362.64)	0.00
815 · Rent	631.14	681.14

Pinellas County Intergroup, Inc
Profit & Loss Prev Year Comparison
February 2021

	Feb 21	Feb 20
817 · Where and When - Free	36.45	0.00
818 · Small Equipment & Furnishings	0.00	280.31
822 · Printing		
822A · Plain & Straight	145.00	130.00
822B · Where & When	0.00	0.00
Total 822 · Printing	145.00	130.00
825 · Telephone	0.00	57.86
826 · Office Expenses	67.02	57.48
837 · Utilities	87.80	51.12
838 · Business Insurance	106.08	106.08
842 · Repairs and Maintenance	48.15	48.15
843 · Copier Service Contract	60.00	60.00
846 · Licenses and Fees	70.00	0.00
847 · Professional Fees	125.00	125.00
849 · Payroll Taxes		
850 · SS and Medicare	171.36	264.38
851 · State Unemploy. Tax (SUTA)	6.49	3.46
Total 849 · Payroll Taxes	177.85	267.84
Total 800 · C.O. Operating Expense	1,312.50	2,015.64
880 · Depreciation	97.20	97.20
Total Expense	3,656.70	5,582.84
Net Ordinary Income	(15,158.57)	2,736.08
Other Income/Expense		
Other Income		
620 · Other Income		
622 · Interest-Savings	0.39	0.80
620 · Other Income - Other	(54.71)	0.00
Total 620 · Other Income	(54.32)	0.80
Total Other Income	(54.32)	0.80
Net Other Income	(54.32)	0.80
Net Income	(15,212.89)	2,736.88

Pinellas County Intergroup, Inc
Profit & Loss Prev Year Comparison
February 2021

	\$ Change
Ordinary Income/Expense	
Income	
600 · C.O. Revenue	
601A · Group Contributions	3,126.17
601B · Unity Meeting	(262.00)
601D · Birthday Plan	(36.00)
601E · Personal Contributions	99.47
602A · AAWS Sales	875.44
602C · Grapevine Sales	19.99
603 · Medallion Sales	(554.81)
604 · Where & When Sales	(56.25)
606 · Anniversary Dinner	
606A · Anniv. Dinner Contrib. & Raffle	(1,245.00)
606B · Anniv. Dinner Income (Tickets)	(9,695.00)
606C · Anniversary Dinner 50/50 Raffl	(530.00)
Total 606 · Anniversary Dinner	(11,470.00)
609 · Anniversary Cards	22.50
612 · Shipping and Handling	(85.23)
617 · Miscellaneous Items	2.00
633 · Meeting in a Pocket	15.81
600 · C.O. Revenue - Other	10.00
Total 600 · C.O. Revenue	(8,292.91)
Total Income	(8,292.91)
Cost of Goods Sold	
700 · Cost of Goods Sold	
720A · AAWS Cost	562.62
720C · Grapevine Cost	15.33
721 · Medallions Cost	(226.62)
722 · Where & When Cost	(50.96)
724 · Anniversary Dinner	(8,635.36)
730 · Anniversary Cards	23.33
733 · Meeting in a Pocket	4.56
736 · Miscellaneous Items	0.50
740 · Shipping	(39.93)
Total 700 · Cost of Goods Sold	(8,346.53)
763 · Purchase Discounts	(394.00)
890 · Inventory Adjustments	20,268.41
Total COGS	11,527.88
Gross Profit	(19,820.79)
Expense	
656 · Payroll Expenses	(1,216.00)
6560 · *Payroll Expenses	(8.75)
658 · Direct Deposit Fees	1.75
800 · C.O. Operating Expense	
803 · Bank Charges	
804PP · PayPal Servicing Charge	31.77
804Sq · Square Servicing Charge	(74.15)
Total 803 · Bank Charges	(42.38)
805 · Internet and Web Site	
805A · Web Site - PCI	0.00
805C · Internet Connection	5.79
Total 805 · Internet and Web Site	5.79
807 · Collection Allowance	6.58
808 · Discounts Taken	(362.64)
815 · Rent	(50.00)

Pinellas County Intergroup, Inc
Profit & Loss Prev Year Comparison
February 2021

	\$ Change
817 · Where and When - Free	36.45
818 · Small Equipment & Furnishings	(280.31)
822 · Printing	
822A · Plain & Straight	15.00
822B · Where & When	0.00
Total 822 · Printing	15.00
825 · Telephone	(57.86)
826 · Office Expenses	9.54
837 · Utilities	36.68
838 · Business Insurance	0.00
842 · Repairs and Maintenance	0.00
843 · Copier Service Contract	0.00
846 · Licenses and Fees	70.00
847 · Professional Fees	0.00
849 · Payroll Taxes	
850 · SS and Medicare	(93.02)
851 · State Unemploy. Tax (SUTA)	3.03
Total 849 · Payroll Taxes	(89.99)
Total 800 · C.O. Operating Expense	(703.14)
880 · Depreciation	0.00
Total Expense	(1,926.14)
Net Ordinary Income	(17,894.65)
Other Income/Expense	
Other Income	
620 · Other Income	
622 · Interest-Savings	(0.41)
620 · Other Income - Other	(54.71)
Total 620 · Other Income	(55.12)
Total Other Income	(55.12)
Net Other Income	(55.12)
Net Income	(17,949.77)

Pinellas County Intergroup, Inc
Group Contributions
February 2021

	Feb 21	Jan - Feb 21
2250 Group	100.00	100.00
A New Start	0.00	50.00
AA By The Sea Group	50.00	100.00
Abe's Place	467.00	672.00
After Work Bunch	597.11	597.11
At The End Of The Rainbow	0.00	186.83
Attitude Adjustment	0.00	200.00
Back Porch Lunch Bunch	100.00	100.00
Batman's Men's Meeting	371.00	371.00
Beacon Group	50.00	50.00
By the Book	0.00	58.00
Clearwater Group/301	35.00	70.00
Common Solution	0.00	47.00
Dunedin Sunset at Weaver Park	800.00	1,400.00
Early Risers	0.00	50.00
Eastlake Group	0.00	224.00
Experience Strength & Hope	0.00	185.00
Feelings Group	0.00	39.60
Find Yourself	50.00	50.00
Forty Niners Group	50.00	150.00
Free Spirits	80.00	155.00
Go After Your Sobriety	0.00	600.00
GOYA Group	10.00	347.50
Highpoint Group	0.00	50.00
Holiday Isles Group	0.00	100.00
Home Group	0.00	32.00
Humility Group	150.00	150.00
Indian Rocks Beach	0.00	20.00
Intergroup Meeting	7.00	12.00
Into Action	0.00	200.00
KOALA Group	75.00	75.00
KOINONIA Group	150.00	150.00
Ladies' Beach Serenity Group	0.00	35.00
Monday Night Step Sisters	200.00	200.00
New Freedom / New Happiness	22.00	60.00
New Hope Group	0.00	177.48
Off Your Chest	0.00	90.00
Oldsmar Group	0.00	271.76
Palm Harbor Group	100.00	100.00
Peace Group	0.00	10.00
Progress Not Perfection Group	0.00	100.00
Real Happy Hour Group	159.00	159.00
Sat. Morning Women's Big Book	490.00	490.00
Saturday Morning Men's Step (SH)	46.00	91.00
Saturday Night Bonfire Group	150.00	150.00
Seminole Group	270.00	270.00
Serenity Seekers Group	66.00	163.48
Sisters of Sobriety Group	0.00	44.00
Sisters On A Journey	0.00	61.00
Spirit Group	0.00	148.00
Steering Committee Meeting	5.00	5.00
Step Sisters	50.00	50.00
Sunrise Sunset Group	1,300.00	2,300.00
Sunset Beach Group	0.00	234.00
The God Stuff	0.00	59.00
To The Max	0.00	100.00
Together We Can	350.00	350.00
Tuesday Night Step	90.53	90.53
Unity Meeting Intergroup	21.00	82.00
Womens Daily Reflections	100.00	100.00
TOTAL	6,561.64	12,583.29

Queues Users Calls Meetings

USERS · GROUPS · DEPTS · IVRS **73 of 73 Users** | CALL TYPE **All Types** | QUEUE CALLS **All Calls** | CALL LENGTH **All Length**

Total KPIs  Select KPIs

401 Total Calls	14.32 Avg. Calls/Day	83.3% % Inbound	334 # Inbound	16.7% % Outbound	67 # Outbound	323 # Answered
2 # Voicemail	11 # Missed (w/VM)	22:48:52 Total Handle Time	21:18:27 Total Handle Time (in)	01:30:25 Total Handle Time (out)	03:40 Avg. Handle Time	03:57 Avg. Handle Time (in)
01:48 Avg. Handle Time (out)	01:01 Avg. Hold Time	00:08 Avg. Speed of Answer	96.7% % Answered	105 # Refused		

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03/08/21

Accrual Basis

Pinellas County Intergroup, Inc
Unity Contributions
February 2021

Type	Date	Num	Name	Memo
600 - C.O. Revenue				
601B - Unity Meeting				
Sales Receipt	02/08/2021	112169	Unity Meeting Intergroup	Unity Meeting Contributions
Sales Receipt	02/11/2021	112205	Unity Meeting Intergroup	Unity Meeting Contributions
Total 601B - Unity Meeting				
Total 600 - C.O. Revenue				
TOTAL				

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03/08/21

Accrual Basis

Pinellas County Intergroup, Inc
Unity Contributions
February 2021

Amount

1.00

20.00

21.00

21.00

21.00