

Pinellas County Intergroup, Inc
Balance Sheet
 As of October 31, 2020

Oct 31, 20

ASSETS

Current Assets

Checking/Savings

104 · Savings Account 10,043.06

106 · Petty Cash 180.00

109 · Achieva Credit Union 13,231.70

Total Checking/Savings 23,454.76

Accounts Receivable

105 · Accounts Receivable 177.89

Total Accounts Receivable 177.89

Other Current Assets

120 · Inventory Asset 31,009.66

Total Other Current Assets 31,009.66

Total Current Assets 54,642.31

Fixed Assets

222 · Equipment & Machinery 5,890.05

224 · Furniture & Fixtures 8,694.24

228 · Leasehold Improvements 2,269.93

233 · Accumulated Depr.Equip&Mach (12,880.57)

239 · Accum.Amort.Leasehold Improve (1,245.93)

Total Fixed Assets 2,727.72

Other Assets

126 · Prepaid Website 248.49

127 · Website Feature Addons 266.50

Total Other Assets 514.99

TOTAL ASSETS 57,885.02

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

305 · Sales Tax Payable 205.80

310 · Payroll Liabilities

350 · Fica W/H Payable 660.96

351 · Federal W/H Payable 290.00

Total 310 · Payroll Liabilities 950.96

404 · Deferred Picnic Contributions 75.00

Total Other Current Liabilities 1,231.76

Total Current Liabilities 1,231.76

Total Liabilities 1,231.76

Equity

561 · Retained Earnings 2,596.57

565 · Fund Balance 54,711.54

Net Income (654.85)

Total Equity 56,653.26

TOTAL LIABILITIES & EQUITY 57,885.02

**Pinellas County Intergroup, Inc
Proposed Budget
2021**

	Aug '18 - Jul 19	Aug '19 - Jul 20	Proposed #'s	Notes
Ordinary Income/Expense				
Income				
600 - C.O. Revenue				
601A - Group Contributions	44,740.17	46,233.39	52,240.67	
601B - Unity Meeting	2,670.76	2,281.18	2,500.00	
601D - Birthday Plan	1,097.00	1,286.00	1,200.00	
601E - Personal Contributions	1,698.35	9,986.28	7,000.00	
602 - AAWS Sales	43,942.83	33,158.51	40,000.00	
603 - Medallion Sales	20,083.38	16,594.38	19,900.00	
604 - Where & When Sales	1,848.00	1,053.00	1,900.00	
605 - Grapevine Sales	3,144.78	3,055.04	3,800.00	
606 - Anniversary Dinner				
606A - Anniv. Dinner Contrib. & Raffle	1,319.10	1,245.00	0.00	
606B - Anniv. Dinner Income (Tickets)	7,665.00	9,695.00	0.00	
606C - Anniversary Dinner 50/50 Raffl	387.00	530.00	0.00	
Total 606 - Anniversary Dinner	9,371.10	11,470.00	0.00	February
607 - Gratitude Dinner				
607A - Gratitude Dinner Basket Raffle	827.00	110.00	800.00	
607B - Grat. Dinner Income (Tickets)	3,840.00	3,432.00	3,200.00	
607C - Gratitude Dinner 50/50 Raffle	428.00	375.00	400.00	
607D - Gratitude Dinner - Other	303.00	845.00	200.00	
Total 607 - Gratitude Dinner	5,398.00	4,762.00	4,600.00	November
608 - Picnic				
608B - Picnic - Beverages and Food	441.79	0.00	450.00	
608C - Picnic Basket Raffles	1,002.00	0.00	1,064.00	
608E - Picnic Sales T-Shirts	4,499.00	1,875.00	4,500.00	
608F - Picnic 7th Tradition	622.00	0.00	600.00	
Total 608 - Picnic	6,564.79	1,875.00	6,614.00	April
609 - Anniversary Cards	1,962.50	1,613.50	1,900.00	
633 - Meeting in a Pocket	1,586.47	1,633.46	1,700.00	
Total 600 - C.O. Revenue	144,108.13	135,001.74	143,354.67	
Total Income	144,108.13	135,001.74	143,354.67	
Cost of Goods Sold				
700 - Cost of Goods Sold				
720 - AAWS Cost	35,659.60	26,616.41	32,000.00	80% of sales
721 - Medallions Cost	9,818.42	8,340.75	9,950.00	50% of sales
722 - Where & When Cost	1,699.56	1,230.36	2,223.00	117% of sales
723 - Grapevine Cost	2,360.17	2,387.11	2,964.00	78% of sales
724 - Anniversary Dinner	6,703.96	8,635.36	0.00	
725 - Gratitude Dinner	3,030.85	2,908.39	3,100.00	
726 - Picnic Costs	3,956.73	2,198.88	4,400.00	Extra \$350 park cost
730 - Anniversary Cards	762.76	618.08	722.00	38% of sales
733 - Meeting in a Pocket	469.38	500.86	527.00	31% of sales
740 - Shipping	510.67	491.03	540.00	
Total 700 - Cost of Goods Sold	64,972.10	53,927.23	56,426.00	
890 - Inventory Adjustments	174.82	1,125.81	150.00	
Total COGS	65,146.92	55,053.04	56,576.00	
Gross Profit	78,961.21	79,948.70	86,778.67	
Expense				
656 - Payroll Expenses	45,328.00	44,392.00	54,080.00	Max 21% increase FT, Max 26% increase PT
6560 - *Payroll Expenses	180.25	173.25	0.00	Rolled into payroll software costs
800 - C.O. Operating Expense				
803 - Bank Charges				
804PP - PayPal Servicing Charge	0.00	351.55	1,500.00	
804Sq - Square Servicing Charge	813.94	764.25	0.00	
803 - Bank Charges - Other	0.01	0.00	0.00	
Total 803 - Bank Charges	813.95	1,115.80	1,500.00	
805 - Internet and Web Site				
805A - Web Site - PCI	2,277.90	28.72	260.00	
805C - Internet Connection	794.44	854.04	880.00	
Total 805 - Internet and Web Site	3,072.34	882.76	1,140.00	
807 - Collection Allowance	(100.33)	(71.16)	(110.00)	
810 - Payroll Software Costs	500.00	500.00	290.00	Intuit Payroll
TBA Quickbooks Online			75.00	Quickbooks Online
811 - Cloud Backup & Storage	0.00	324.00	330.00	Carbonite
814 - Software; Operations/Other	0.00	731.84	740.00	
815 - Rent	8,173.68	7,973.68	8,500.00	Rent likely to go up as it hasn't in 3 years, no church rent now
821 - Where & When	2,889.28	1,868.74	1,900.00	

Pinellas County Intergroup, Inc
Proposed Budget
2021

822 · Plain & Straight	1,560.00	1,560.00	1,560.00	
824 · Answering Service	472.92	1,007.13	490.00	Ring Central
825 · Telephone	672.50	632.73	0.00	
826 · Office Expenses	3,344.98	4,398.37	3,000.00	Committed to spend less on office expenses
827 · Event Participation Expense				
827A · Event Food	139.99	266.15	190.00	
827B · Events Other	(54.00)	(145.00)	0.00	
Total 827 · Event Participation Expense	85.99	121.15	190.00	
829 · Travel	185.77	1,341.51	1,400.00	
831 · Postage	260.00	169.05	200.00	
837 · Utilities	871.91	881.07	900.00	
838 · Business Insurance	1,839.39	1,726.49	1,850.00	
839 · Workers' Comp Insurance	509.00	272.00	285.00	
840 · Cash Over/Short	(1.18)	(10.87)	0.00	
842 · Repairs and Maintenance	353.09	354.35	800.00	Moving some items from office exp to repairs
843 · Copier Service Contract	726.41	720.00	720.00	
846 · Licenses and Fees	96.25	61.25	61.25	
847 · Professional Fees	1,600.00	1,500.00	1,700.00	
849 · Payroll Taxes				
850 · SS and Medicare	3,467.60	3,396.00	4,137.12	7.65% of payroll
851 · State Unemploy. Tax (SUTA)	13.80	16.20	16.20	
Total 849 · Payroll Taxes	3,481.40	3,412.20	4,153.32	
855 · Sales Tax - Prior Period Adj	0.00	27.47		
800 · C.O. Operating Expense - Other	0.00	5.00	5.00	
Total 800 · C.O. Operating Expense	31,407.35	31,504.56	31,679.57	
880 · Depreciation	1,622.55	1,287.90	1,050.10	
Total Expense	78,538.15	77,357.71	86,809.67	
Net Ordinary Income	423.06	2,590.99	(31.00)	
Other Income/Expense				
Other Income				
620 · Other Income				
622 · Interest-Savings	18.36	11.73	21.00	
625 · Sales Tax Collection Allowance	9.24	0.01	10.00	
Total 620 · Other Income	27.60	11.74	31.00	
Total Other Income	27.60	11.74	31.00	
Net Other Income	27.60	11.74	31.00	
Net Income	450.66	2,602.73	0.00	

Pinellas County Intergroup, Inc
Group Contributions
October 2020

	Oct 20	Jan - Oct 20
1-2-1 Group	0.00	150.00
11th Step Meditation Meeting	0.00	1,214.00
2250 Group	0.00	400.00
3rd Tradition Group	40.57	231.47
4th Dimension Group	0.00	175.00
A New Start	50.00	550.00
A New Way Of Living	0.00	25.00
A Power GreaterThan Ourselves Group	0.00	296.55
A Safe Place	0.00	75.00
A Work In Progress Group	0.00	350.00
AA By The Sea Group	50.00	1,368.00
Abe's Place	219.50	2,152.26
After Work Bunch	552.45	2,557.24
Ain't Misbehavin' Group	0.00	100.00
Alive Again Group	100.00	300.00
Archangel Group	0.00	320.00
At The End Of The Rainbow	0.00	720.00
Attitude Adjustment	0.00	400.00
Back Porch Lunch Bunch	0.00	812.00
Batman's Men's Meeting	0.00	480.00
Beach Bunch Group	0.00	250.00
Blind Pass Group	0.00	25.00
Central Group	0.00	300.00
Clearwater Group/301	35.00	320.00
Common Solution	23.50	94.00
Countryside Group	0.00	139.19
Dunedin Causeway Beach Meeting	705.50	1,883.00
Early Risers	0.00	295.00
Eastlake Group	340.00	1,185.00
Eileen Christopher	0.00	5.00
Experience Strength & Hope	0.00	40.00
Fearless Group	0.00	20.00
Feelings Group	179.60	507.32
Find Yourself	50.00	215.00
Florence Barber	0.00	50.00
Forty Niners Group	50.00	490.00
Free Spirits	80.00	680.00
Free To Be Me	0.00	60.00
GOYA Group	0.00	700.00
High Noon Daily	0.00	150.00
Highpoint Group	0.00	200.00
Holiday Isles Group	0.00	625.00
Home Group	0.00	300.00
Honesty Group	100.00	300.00

Pinellas County Intergroup, Inc
Group Contributions
October 2020

	Oct 20	Jan - Oct 20
Humility Group	0.00	1,080.00
Indian Rocks Beach	20.00	60.00
Individual	20.00	165.00
Intergroup Meeting	0.00	301.60
Into Action	0.00	700.00
Jekyll & Hyde	0.00	57.35
Jennifer Smith	0.00	100.00
Keep It Simple Group	40.00	365.00
KOALA Group	0.00	300.00
KOINONIA Group	0.00	300.00
Ladies' Beach Serenity Group	0.00	480.00
Ladies Night	0.00	135.00
Last Call Group	0.00	139.00
Log Cabin Speakers	0.00	130.00
Maximo Point	100.00	150.00
Mid-Day Miracle	0.00	50.00
Monday Night Speakers	0.00	200.00
Monday Night Step Sisters	0.00	130.00
Never To Late Group	0.00	258.40
New Beginnings Womens Group	0.00	400.00
New Freedom / New Happiness	25.00	275.00
New Hope Group	185.00	748.50
New Women For Sobriety	0.00	50.00
No More Isolation	0.00	382.00
Nooners	0.00	300.00
Off Your Chest	0.00	134.10
Oldsmar Group	292.05	862.63
Our Common Problem Group	0.00	50.00
Ozona Group	0.00	250.00
Palm Harbor Group	100.00	150.00
Peace Group	0.00	20.00
Personal Contribution	0.00	27.00
Primary Purpose	0.00	36.00
Progress Not Perfection Group	0.00	400.00
R' Girls Group	0.00	113.61
Real Happy Hour Group	75.00	325.00
San Martin Group	0.00	5.00
Sat. Morning Women's Big Book	200.00	730.00
Saturday Morning Men's Step (SH)	36.00	434.00
Seminole Group	178.00	814.52
Serenity Seekers Group	182.50	1,554.14
Shore Acres Gratitude	0.00	256.60
Simply AA	0.00	255.00
Sisterhood	0.00	100.00

Pinellas County Intergroup, Inc
Group Contributions
October 2020

	<u>Oct 20</u>	<u>Jan - Oct 20</u>
Sisters of Sobriety Group	17.00	17.00
Sisters On A Journey	0.00	155.00
Sober Spirits	0.00	150.00
Spirit Group	0.00	496.00
St Pete Group	100.00	1,100.00
Steering Committee Meeting	0.00	40.00
Step Sisters	0.00	240.00
Steps To Sobriety Workshop	0.00	100.00
Sunday Brunch	0.00	140.00
Sunrise Sunset Group	0.00	170.00
Sunset Beach Group	225.00	1,025.00
TGIS Women's Meeting	0.00	400.00
The God Stuff	49.00	268.00
Today In Sobriety Group	0.00	279.87
Together We Can	132.50	532.50
Treasure Island Big Book Meeting	0.00	107.24
Treasure Island Steppers	0.00	200.00
Turner Street Evening	0.00	200.00
Unity Meeting Intergroup	40.00	888.80
Wanda Hiatt	0.00	40.00
Wayout Northeast Group	0.00	150.00
Weaver Park Group	212.50	554.50
Wesley Men's Group	0.00	75.00
Wheel Of Recovery	0.00	190.00
Women Dealing With Reality	0.00	30.00
Women In Step	0.00	40.00
Women Stepping Up Group	0.00	60.00
Women With Freedom	0.00	155.60
Womens Daily Reflections	0.00	375.00
TOTAL	<u><u>4,805.67</u></u>	<u><u>43,463.99</u></u>

Queues	Call Type	Call Length From	Call Length To	From Time	To Time
32 Queues	All Types	00:00:00	No Limit	10/01/2020 00:00:00	10/31/2020 23:59:59

1 # Abandon (Hold)	54 # Abandoned	256 # Answered	12 # Holds	310 # Inbound	2 # Overflow Answered
56 # Refused	0 # Voicemail	17.42 % Abandoned	82.58 % Answered	0.78 % Overflow Answered	0.00 % Voicemail
00:03:33 Avg. Handle Time	00:00:00 Avg. Park Time (in)	00:00:22 Avg. Speed of Answer	00:00:24 Avg. Wait Time	00:03:07 Longest Wait Time	15:11:54 Total Handle Time
00:03:28 Total Hold Time					

#	Name	Ext	# Inbound	# Answered	# Abandoned	Avg. Handle Time	# Holds
1	1.2 Monday 10:00-1800	29	55	50	5	00:02:19	9
2	4.2 Thursday 10:00- 18:00	32	46	40	6	00:02:21	0
3	2.2 Tuesday 10:00 -18:00	30	43	39	4	00:02:09	2
4	5.2 Friday 10:00 -18:00	33	35	33	2	00:03:51	0
5	3.2 Wednesday 10:00-18:00	31	32	19	13	00:04:45	1
6	6.1 Saturday 07:00-14:00	23	13	12	1	00:04:13	0
7	1.3 Monday 18:00-23:30	14	12	10	2	00:07:04	0
8	6.2 Saturday 14:00-18:00	24	8	6	2	00:07:31	0
9	7.1 Sunday 07:00-14:00	26	8	8	0	00:03:44	0
10	2.1.Tuesday 07:00- 10:00	15	7	4	3	00:01:40	0
11	7.2 Sunday 14:00-18:00	34	7	7	0	00:03:48	0
12	4.3.Thursday 18:00-23:30	20	6	3	3	00:13:40	0
13	5.3 Friday 18:00- 23:30	22	6	3	3	00:02:34	0
14	2.3.Tuesday 18:00- 23:30	16	5	4	1	00:03:47	0
15	4.1.Thursday 07:00- 10:00	19	5	3	2	00:04:51	0
16	1.1.Monday 07:00-10:00	11	5	4	1	00:02:56	0
17	3.1 Wednesday 07:00- 10:00	17	3	2	1	00:03:44	0
18	2.0 Monday 23:30 -Tuesday 07:00	38	3	0	3	00:00:00	0
19	5.1 Friday 07:00-10:00	21	2	2	0	00:01:55	0
20	3.3 Wednesday 18:00- 23:30	18	2	2	0	00:04:54	0
21	7.0 Saturday 23:30-07:00 Sunday	44	2	2	0	00:23:10	0
22	7.3 Sunday 18:00- 23:30	35	2	1	1	00:03:57	0
23	6.3 Saturday 18:00-23:30	25	2	2	0	00:03:57	0

24	3.0 Tuesday 23:30- 07:00 Wednesday	39	1	0	1	00:00:00	0
25	reserve	1	0	0	0	00:00:00	0
26	6.0 Friday 23:30 - Saturday 07:00	37	0	0	0	00:00:00	0
27	David W. Rickerson Sr.	53	0	0	0	00:00:00	0
28	4.0 Wednesday 23:30-07:00	40	0	0	0	00:00:00	0
29	0.1 Holiday	27	0	0	0	00:00:00	0
30	5.0 Thursday 23:30 07:00 Friday	43	0	0	0	00:00:00	0
31	Open Hours	28	0	0	0	00:00:00	0
32	1.0 Sunday 23:30-Monday 07:00	36	0	0	0	00:00:00	0

#	Name	# Refused
1	1.2 Monday 10:00-1800	1
2	4.2 Thursday 10:00- 18:00	1
3	2.2 Tuesday 10:00 -18:00	3
4	5.2 Friday 10:00 -18:00	0
5	3.2 Wednesday 10:00-18:00	5
6	6.1 Saturday 07:00-14:00	5
7	1.3 Monday 18:00-23:30	6
8	6.2 Saturday 14:00-18:00	4
9	7.1 Sunday 07:00-14:00	3
10	2.1.Tuesday 07:00- 10:00	5
11	7.2 Sunday 14:00-18:00	4
12	4.3.Thursday 18:00-23:30	3
13	5.3 Friday 18:00- 23:30	1

14	2.3.Tuesday 18:00- 23:30	4
15	4.1.Thursday 07:00- 10:00	3
16	1.1.Monday 07:00-10:00	1
17	3.1 Wednesday 07:00- 10:00	1
18	2.0 Monday 23:30 -Tuesday 07:00	2
19	5.1 Friday 07:00-10:00	1
20	3.3 Wednesday 18:00- 23:30	1
21	7.0 Saturday 23:30-07:00 Sunday	0
22	7.3 Sunday 18:00- 23:30	2
23	6.3 Saturday 18:00-23:30	0
24	3.0 Tuesday 23:30- 07:00 Wednesday	0
25	reserve	0
26	6.0 Friday 23:30 - Saturday 07:00	0
27	David W. Rickerson Sr.	0
28	4.0 Wednesday 23:30-07:00	0
29	0.1 Holiday	0
30	5.0 Thursday 23:30 07:00 Friday	0
31	Open Hours	0
32	1.0 Sunday 23:30-Monday 07:00	0

Helpline Report:

Included are the Metrics for October 2020 As you'll see there are several to choose from which are important is your call. The office Received about 210 calls while the Helpline caught about 100. you'll see abandoned calls which are hangup's. You'll also see "Refused" These call are not picked up by at least one volunteer on that Queue,however that call was transferred to the next volunteer or to aVM whereas I am notified and call that individual back. NO calls are actually missed.

We've added 2 new volunteers and removed 2. Cari is doing fine with the handling of RC. It will be in good hands after the transition .

Pinellas County Intergroup, Inc
Profit & Loss
 October 2020

	<u>Oct 20</u>	<u>Oct 19</u>	<u>\$ Change</u>
Ordinary Income/Expense			
Income			
600 · C.O. Revenue			
601A · Group Contributions	4,765.67	4,537.12	228.55
601B · Unity Meeting	40.00	198.95	(158.95)
601D · Birthday Plan	93.00	82.00	11.00
601E · Personal Contributions	545.32	191.50	353.82
602 · AAWS Sales	2,624.68	4,149.25	(1,524.57)
603 · Medallion Sales	1,486.59	1,394.96	91.63
604 · Where & When Sales	60.00	183.00	(123.00)
605 · Grapevine Sales	228.82	463.63	(234.81)
609 · Anniversary Cards	107.50	137.50	(30.00)
633 · Meeting in a Pocket	66.03	135.80	(69.77)
Total 600 · C.O. Revenue	<u>10,017.61</u>	<u>11,473.71</u>	<u>(1,456.10)</u>
Total Income	10,017.61	11,473.71	(1,456.10)
Cost of Goods Sold			
700 · Cost of Goods Sold			
720 · AAWS Cost	2,125.28	3,404.02	(1,278.74)
721 · Medallions Cost	741.78	683.72	58.06
722 · Where & When Cost	72.76	256.20	(183.44)
723 · Grapevine Cost	168.97	391.76	(222.79)
730 · Anniversary Cards	39.52	54.71	(15.19)
733 · Meeting in a Pocket	18.90	42.59	(23.69)
740 · Shipping	104.51	91.50	13.01
Total 700 · Cost of Goods Sold	<u>3,271.72</u>	<u>4,924.50</u>	<u>(1,652.78)</u>
Total COGS	<u>3,271.72</u>	<u>4,924.50</u>	<u>(1,652.78)</u>
Gross Profit	6,745.89	6,549.21	196.68
Expense			
656 · Payroll Expenses	4,320.00	3,456.00	864.00
6560 · *Payroll Expenses	17.50	17.50	0.00
800 · C.O. Operating Expense			
803 · Bank Charges			
804PP · PayPal Servicing Charge	54.27	0.00	54.27
804Sq · Square Servicing Charge	0.00	91.48	(91.48)
Total 803 · Bank Charges	<u>54.27</u>	<u>91.48</u>	<u>(37.21)</u>
805 · Internet and Web Site			
805A · Web Site - PCI	14.61	14.61	0.00
805C · Internet Connection	74.27	68.99	5.28
Total 805 · Internet and Web Site	<u>88.88</u>	<u>83.60</u>	<u>5.28</u>
807 · Collection Allowance	(5.87)	(9.10)	3.23
815 · Rent	631.14	681.14	(50.00)
822 · Plain & Straight	130.00	130.00	0.00
824 · Answering Service	50.00	0.00	50.00
825 · Telephone	0.00	57.86	(57.86)

Pinellas County Intergroup, Inc
Profit & Loss
 October 2020

	<u>Oct 20</u>	<u>Oct 19</u>	<u>\$ Change</u>
826 · Office Expenses	449.94	459.21	(9.27)
829 · Travel	0.00	192.79	(192.79)
831 · Postage	115.15	0.00	115.15
837 · Utilities	74.35	99.86	(25.51)
838 · Business Insurance	106.08	126.76	(20.68)
842 · Repairs and Maintenance	48.15	48.15	0.00
843 · Copier Service Contract	60.00	60.00	0.00
847 · Professional Fees	125.00	125.00	0.00
849 · Payroll Taxes			
850 · SS and Medicare	330.48	264.38	66.10
851 · State Unemploy. Tax (SUTA)	0.00	0.80	(0.80)
Total 849 · Payroll Taxes	<u>330.48</u>	<u>265.18</u>	<u>65.30</u>
Total 800 · C.O. Operating Expense	<u>2,257.57</u>	<u>2,411.93</u>	<u>(154.36)</u>
880 · Depreciation	97.20	121.50	(24.30)
Total Expense	<u>6,692.27</u>	<u>6,006.93</u>	<u>685.34</u>
Net Ordinary Income	53.62	542.28	(488.66)
Other Income/Expense			
Other Income			
620 · Other Income			
622 · Interest-Savings	0.43	1.70	(1.27)
Total 620 · Other Income	<u>0.43</u>	<u>1.70</u>	<u>(1.27)</u>
Total Other Income	<u>0.43</u>	<u>1.70</u>	<u>(1.27)</u>
Net Other Income	0.43	1.70	(1.27)
Net Income	<u><u>54.05</u></u>	<u><u>543.98</u></u>	<u><u>(489.93)</u></u>

Intergroup Contribution Calculation
For the Month Ending

10/31/20

	Total Expenses Per Month	Average of Last 12 Months
This report expenses do not include depreciation or Inventory Adj		
November 2019	7,365.04	
December 2019	5,683.45	
January 2020	8,467.44	
February 2020	5,485.64	
March 2020	6,483.06	
April 2020	5,371.79	
May 2020	6,334.75	
June 2020	6,236.14	
July 2020	6,293.11	
August 2020	5,689.63	
September 2020	6,278.36	
October 2020	6,595.07	
Total	76,283.48	6,356.96

Checking Account	10/31/20	13,231.70	
Savings Account	10/31/20	10,043.06	
Total Cash on Hand			23,274.76
Less: Accounts Payable			1,231.76
Less: One month's expenses			6,356.96
Less: Prudent Reserve (2 * Average Expenses)			12,713.91
Over / (Under)			2,972.13
Available for Distribution			2,972.13
District 1			1,486.07
Area 15			743.03
GSO			743.03

Speaker Exchange Chair Report to the Steering Committee - 10/13/2020 Live Meetings 49ers Thursday Speaker. 49ers Spkr Exch rep is booking speakers (She's also on the Spke Ex Committee) No other live speaker meeting participation this past month. Zoom Groups that were supplied speakers this month Sober Spirits, St. Pete Group and Venice (Venice, FL) Speaker-Discussion Meeting (found us searching the web) Meet The Speaker Speaker Meeting • Upcoming Schedule o 10/13 Conscious Contact Group(Hillsborough County) o 10/20 Dave Sonoma CA (Former member Together We Can Group o 10/27 PCYPAA o November schedule in process We are planning to feature a Pinellas Group and Hillsborough Group in November along with individualMeeting Schedule is on Intergroup Web Page Back to Live Meeting 12/7 @ 49ers 7PM

Treasurer Bullets for

Oct-20

Cash on Hand (less Petty Cash) 23,274.76 Increased from last month
 Inventory compared to last month (2,297.01) Decreased from last month

Month P&L	2020	2019	Difference	Comments
Line 600 Total Income	10,017.61	11,473.71	(1,456.10)	Decrease from Oct 2019. Notable differences:
Line 601E Personal Contributions	545.32	191.50	353.82	Increase from last Oct. Thank you!!!
Line 602 AAWS Sales	2,624.68	4,149.25	(1,524.57)	Decrease in AAWS Sales
Line 700 Cost of Goods Sold	3,271.72	4,924.50	(1,652.78)	Decrease from Oct 2019 due to lower AAWS sales.
Total Expenses	6,692.27	6,006.93	685.34	Increased from Oct 2019. Notable differences: Increased because there were 5 Fridays in Oct 2020 and 4 in Oct 2019
Line 656 Payroll Expenses	4,320.00	3,456.00	864.00	2019
Net Income	54.05	543.98	(489.93)	Smaller net income than in Oct 2019

YTD P&L

Line 600 Total Income	108,224.14	125,059.82	(16,835.68)	Decreased. Notable differences: Lower AAWS sales, Medallion Sales, Picnic income, and higher Personal contributions, Group contributions, and Anniversary Dinner income.
Line 700 Cost of Goods Sold	38,049.12	57,574.78	(19,525.66)	Decreased. Notable differences: Lower AAWS costs Increased slightly. Notable differences: Increase in Payroll expenses due to not having a part time staff during a few months
Total Expenses under Line 880	64,479.98	63,901.56	578.42	in 2019.
Net Loss YTD	(654.85)	3,609.41	(4,264.26)	Made less money than last year to date

Available for Distribution

	2,972.13
District 1 50%	1,486.07
Area 15 25%	743.03
GSO 25%	743.03

Distribution YTD 6,360.93 vs \$0 YTD 2019

- 9/5, open speaker meeting with 15 attendees
- 9/12, Never To Late group with 18 attendees.
- 9/19, Ray of Hope group with 19 attendees.
- 9/26 Ray of hope group with 14 attendees
- total basket for September is \$27.30 and total attendance was 66 people,
- thank you for letting us be of service!

Meeting Changes 10/12-11/8

New Meetings:

Healing Hearts Women's Group
Discussion, Big Book Study
Alano Beach Club, Dolphin Village Suite 112
Friday's at 10:00am
Zoom Link: <https://zoom.us/j/982591272>
Meeting ID: 982 591 272

Meeting Changes:

Rainbow Women meeting
Now Virtual only, through Zoom.
Sunday's 5pm
Zoom: <https://zoom.us/j/8036233513>
ID: 803 623 3513 no password

Just the Black Part
Tuesday's 6:30pm
Big Book, Closed, Online Meeting
<https://us02web.zoom.us/j/85496262040?pwd=cjZSUZqMnRTOU5JMWdBZU5JcTVqQT09>
Zoom has been updated, it's now 854 9626 2040
PW has remained the same (061035)

St. Pete Beach YPG
Alano Beach Club, Dolphin Village Suite 112
Friday's 8pm
Open, Discussion, Young People
NOW Open and Social Distancing

NEW NAME: Dunedin Sunset Meeting (Formerly Weaver Park)
NEW TIME 5 pm for all the meetings M-Sunday.
This change starts Nov 1st

Wesley Men's Group Meeting
Coffee Pot Park
1st St NE & 31st Ave N
NEW TIME Saturday's 4:30 pm
Men's, Open, Discussion

Deleted Meetings:

Weaver Park
9:45 am Sunday Morning

Holiday Isles Women's Daily Reflections (Zoom Meeting)
12 pm Sunday due to zero participation.

Zoom Meetings

Pinellas County Intergroup, Inc
Profit & Loss
January through October 2020

	<u>Jan - Oct 20</u>	<u>Jan - Oct 19</u>	<u>\$ Change</u>
Ordinary Income/Expense			
Income			
600 · C.O. Revenue			
601A · Group Contributions	42,410.19	38,872.76	3,537.43
601B · Unity Meeting	1,053.80	2,386.01	(1,332.21)
601D · Birthday Plan	1,248.00	741.00	507.00
601E · Personal Contributions	11,076.66	1,598.05	9,478.61
602 · AAWS Sales	21,471.61	40,738.58	(19,266.97)
603 · Medallion Sales	12,980.19	17,112.25	(4,132.06)
604 · Where & When Sales	436.25	1,566.50	(1,130.25)
605 · Grapevine Sales	1,955.39	3,130.23	(1,174.84)
606 · Anniversary Dinner			
606A · Anniv. Dinner Contrib. & Raffle	1,245.00	1,319.10	(74.10)
606B · Anniv. Dinner Income (Tickets)	9,695.00	7,595.00	2,100.00
606C · Anniversary Dinner 50/50 Raffl	530.00	387.00	143.00
Total 606 · Anniversary Dinner	<u>11,470.00</u>	<u>9,301.10</u>	<u>2,168.90</u>
608 · Picnic			
608B · Picnic - Beverages and Food	0.00	441.79	(441.79)
608C · Picnic Basket Raffles	0.00	1,002.00	(1,002.00)
608E · Picnic Sales T-Shirts	1,875.00	4,499.00	(2,624.00)
608F · Picnic 7th Tradition	0.00	622.00	(622.00)
Total 608 · Picnic	<u>1,875.00</u>	<u>6,564.79</u>	<u>(4,689.79)</u>
609 · Anniversary Cards	1,275.00	1,620.00	(345.00)
633 · Meeting in a Pocket	972.05	1,428.55	(456.50)
Total 600 · C.O. Revenue	<u>108,224.14</u>	<u>125,059.82</u>	<u>(16,835.68)</u>
Total Income	108,224.14	125,059.82	(16,835.68)
Cost of Goods Sold			
700 · Cost of Goods Sold			
720 · AAWS Cost	17,181.21	32,692.52	(15,511.31)
721 · Medallions Cost	6,709.60	8,461.54	(1,751.94)
722 · Where & When Cost	478.60	1,753.15	(1,274.55)
723 · Grapevine Cost			
763 · Grapevine Purchase Discounts	(3.03)	0.00	(3.03)
723 · Grapevine Cost - Other	1,486.30	2,425.84	(939.54)
Total 723 · Grapevine Cost	<u>1,483.27</u>	<u>2,425.84</u>	<u>(942.57)</u>
724 · Anniversary Dinner	8,635.36	6,703.96	1,931.40
726 · Picnic Costs	2,198.88	3,956.73	(1,757.85)
730 · Anniversary Cards	489.31	614.16	(124.85)
733 · Meeting in a Pocket	283.41	443.18	(159.77)
740 · Shipping	589.48	523.70	65.78
Total 700 · Cost of Goods Sold	<u>38,049.12</u>	<u>57,574.78</u>	<u>(19,525.66)</u>
Total COGS	<u>38,049.12</u>	<u>57,574.78</u>	<u>(19,525.66)</u>
Gross Profit	70,175.02	67,485.04	2,689.98
Expense			

Pinellas County Intergroup, Inc
Profit & Loss
 January through October 2020

	<u>Jan - Oct 20</u>	<u>Jan - Oct 19</u>	<u>\$ Change</u>
656 · Payroll Expenses	38,016.00	35,552.00	2,464.00
6560 · *Payroll Expenses	154.00	140.00	14.00
800 · C.O. Operating Expense			
803 · Bank Charges			
804PP · PayPal Servicing Charge	569.66	0.00	569.66
804Sq · Square Servicing Charge	292.43	816.96	(524.53)
Total 803 · Bank Charges	<u>862.09</u>	<u>816.96</u>	45.13
805 · Internet and Web Site			
805A · Web Site - PCI	(53.90)	1,058.45	(1,112.35)
805C · Internet Connection	731.90	679.90	52.00
Total 805 · Internet and Web Site	<u>678.00</u>	<u>1,738.35</u>	(1,060.35)
807 · Collection Allowance	(37.42)	(87.76)	50.34
810 · Payroll Software Costs	500.00	500.00	0.00
811 · Cloud Backup & Storage	36.01	0.00	36.01
814 · Software; Operations/Other	731.84	0.00	731.84
815 · Rent	6,461.40	6,811.40	(350.00)
821 · Where & When	1,093.75	2,102.50	(1,008.75)
822 · Plain & Straight	1,300.00	1,300.00	0.00
824 · Answering Service	1,186.84	484.71	702.13
825 · Telephone	344.49	570.83	(226.34)
826 · Office Expenses	3,800.37	2,959.41	840.96
827 · Event Participation Expense			
827A · Event Food	0.00	186.15	(186.15)
827B · Events Other	0.00	(65.00)	65.00
Total 827 · Event Participation Expense	<u>0.00</u>	<u>121.15</u>	(121.15)
829 · Travel	83.48	1,359.51	(1,276.03)
831 · Postage	280.15	214.05	66.10
837 · Utilities	683.74	765.08	(81.34)
838 · Business Insurance	1,537.69	1,719.95	(182.26)
839 · Workers' Comp Insurance	238.00	274.00	(36.00)
840 · Cash Over/Short	(3.00)	(2.35)	(0.65)
842 · Repairs and Maintenance	557.75	370.39	187.36
843 · Copier Service Contract	630.00	666.41	(36.41)
844 · Shipping Expense	39.33	0.00	39.33
846 · Licenses and Fees	161.25	96.25	65.00
847 · Professional Fees	1,250.00	1,475.00	(225.00)
849 · Payroll Taxes			
850 · SS and Medicare	2,908.22	2,719.72	188.50
851 · State Unemploy. Tax (SUTA)	14.00	14.00	0.00
Total 849 · Payroll Taxes	<u>2,922.22</u>	<u>2,733.72</u>	188.50
800 · C.O. Operating Expense - Other	0.00	5.00	(5.00)
Total 800 · C.O. Operating Expense	<u>25,337.98</u>	<u>26,994.56</u>	(1,656.58)
880 · Depreciation	972.00	1,215.00	(243.00)
Total Expense	<u>64,479.98</u>	<u>63,901.56</u>	578.42

Pinellas County Intergroup, Inc
Profit & Loss
 January through October 2020

	<u>Jan - Oct 20</u>	<u>Jan - Oct 19</u>	<u>\$ Change</u>
Net Ordinary Income	5,695.04	3,583.48	2,111.56
Other Income/Expense			
Other Income			
620 · Other Income			
622 · Interest-Savings	5.45	16.69	(11.24)
625 · Sales Tax Collection Allowance	5.59	9.24	(3.65)
Total 620 · Other Income	<u>11.04</u>	<u>25.93</u>	<u>(14.89)</u>
Total Other Income	11.04	25.93	(14.89)
Other Expense			
675 · Prudent Reserve Distribution	6,360.93	0.00	6,360.93
Total Other Expense	<u>6,360.93</u>	<u>0.00</u>	<u>6,360.93</u>
Net Other Income	<u>(6,349.89)</u>	25.93	<u>(6,375.82)</u>
Net Income	<u><u>(654.85)</u></u>	<u><u>3,609.41</u></u>	<u><u>(4,264.26)</u></u>